All for Customers' Satisfaction and Security — WATAKI AUTOMOBILE CO., INC.

Car Lease Fixed- Monthly- Charge Service

We produce the plan highly to consider of users' convenience and security. It has been working successfully because it is easy and safe. The leasing periods range from 6 months to 7 years. All the costs of the car leasing, including maintenance, are contained in the package. Check the website of ALTERNATIVA specialized in the car lease for people from overseas for details at http://www.alternativa-japan.com/

Sales of New and Used Cars

As one of Daihatsu Shops, we sell mainly the Daihatsu new cars. Regarding used cars, we will be prepared to find and introduce what you exactly need from the nationwide markets.

We hold "mochitsuki" event for the New Year's

Sales every year. Our Auction Members and

staff join to enjoy it together. Pounded fresh

"Mochi", rice cakes are cooked in "Zouni",

Japanese traditional soup dish for New Year's

We hold two live events a year in April and

October. Our store is to turn to be an

exciting live concert hall. Let's share the

groove with the players and our staff!

to be served to all the participants.

April & October

Live Events

Automobile Insurance Double Check Service

We prosecute "Safety Check" to judge if the conditions offered in the insurance suite each of our customers or not. We highly deem the conditions and reconfirmation of the insurance are seriously important for them to drive safely and be helped smoothly without worries in the unexpected events, including accidents.

Sheet Metal Forming & Painting

We have the well-experienced and trained staff to repair, metal-form and paint your cars to get them back to normal as possible. In case you are involved in the accidents, we are always prepared to assist you at the sites and negotiate with the insurance companies.

Kounotori Rent-a-Car Service

We provide mainly the hybrid or small cars to the users to visit Tajima in consideration to reduce the impacts to the nature environments. We have the mini trucks and station wagons to serve to our customers at request. Please visit our website at http://www.alternativa-japan.com/kounotorirent-a-car/



Maintenance

Trust us with the regular car safety checks, other usual inspections and maintenances. We are proud to be a kind of a doctor of your cars to protect them and your safe drives.

Business Support Plan and Outsourcing Service

We are pleased to provide consulting services, including trainings and skill-up lessons based on our long-accumulated experiences, to our competitors engaged in auto repair and maintenance industry nationwide. We also send our staff to help practically at the sites of auto factories for "Kaizen".

International Businesses

We have been promoting the businesses in Myanmar and Sri Lanka in the wake of industrial globalization. We are expanding our businesses to Asia, Australia, New Zealand, Russia and Africa.



January

We Wataki pay attention to the employees' education and training. We are convinced that both our management teams and employees will be able to playing the important roles in the communities by learning and growing together.

Our Events Contribute to:

"Mochitsuki" traditional pounding rice cakes event for the New Year's sales

Enhance volunteer and hospitality spirits \ Share team spirits and achievements

Learn PDCA

Car Care Service & Tire Shop

Tires are the only point of contact between your car and road. All our staff are certified as Bridgestone Tire Advisor to protect your safe and comfortable drive. We offer the air adjustments and other inspections for free.

T-Point Card available

You can add up T-Point by having your car inspected, buying a new car or making a contract of the Super "Norudake" Easy Drive Set Plan. Payment with T-Point is available.

DAIHATSU

2014 • Started business in/with Myanma

2018 • Started business in/with Sri Lanka
Established Smile Craft K.K.(co-funded



Business

Sales of tires and car accessories/Car lease and rental/ Property insurance agency/JAF liaison

Corporate History

Corporate Profile

Foundation • July 31, 1964 Initial Capital • 10 million yen

Wataki Automobile, started manufacturi of fire-extinguishing vehicles under



1960 • Changed company name to Wataki Jidosh (Automobile) Shokai

1961 • Relocated headquarters to current location of Kotobuki-Cho, Toyooka City
1964 • Founded Wataki Automobile Co., Inc.

(with JPY8 million in capital)

1966 • Management rights as used car dealer was granted by Hyogo Prefectural Public Safety Commission, second in Japan 1971 • Opened first show room

1975 • Increased capital up to JPY10 million

1976 • Established paint spraying booth
1977 • Riichi Ueda assumed position of s

1978 • Opened Wataki used car exhibition s

new headquarters building
1991 • Business of Daihatsu Super PIT was auth
2000 • Started using trademark

Established Alternativa Ltd.

2006 • Granted SME Support by Government

2007 • Admitted as Daihatsu Shop with name

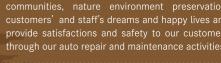
Started rent-a-car business

Our mission is to conduct the security of the customers' and staff's dreams and happy lives and through our auto repair and maintenance activities.

nortant

- To play the important roles for our customers and

and communities happy





communities to make them happy - To be a company useful to make the customers

- To keep the above two points continuously.

"Chura-Umi" Okinawa Campaign

"Chura-Umi" means the beautiful sea in the Okinawa's dialect. We offer the travelers cheques of Okinawa trip and Okinawa goods for some of the winner customers to use our car inspection, car check, purchase a new car or make a contract of the Super 'Norudake" Set Plan during the period from July 1 to September 30. You could be the next winner?



Toyooka "Odori" dance Festival

We participate in Toyooka "Odori" dance Festival, a summer seasonal event of the community, every year to shore up it. We hope you could join us to enjoy and cheer up Tovooka City.



Wataki Fishing Tournament

We hold the Fishing Tournament to enjoy fishing "Aji", Japanese horse mackerel, by inviting our customers, their families and friends to it in September every year. A fun BBQ party follows the tournament. It is a very relaxing, comfortable and amusing event. Hope you could join it.



"Oekaki" Let's Draw Something Contest Dreamy and fun drawings by kids are

exhibited every year. Visitors are supposed to vote for the Gold, Silver and Bronze Prizes to choose the winners. Hope you could come and see the beautiful and peaceful drawings by kids.



English Café Let's enjoy the English conversation with

nore to offer

you here:

ioin our

the native speaking people and friends learning English with enjoying coffee and tea. You can freely join us anytime. [OPEN]1~2 times per week. Please contact our staff for more information. [FEE]JPY1.000 per one lesson



As part of it, we conduct the voluntary activities for the communities, 5S activity, skill up training, meeting or roll playing training to be of use of the communities and strengthen the teamwork and motivation of





Beach Clean Voluntary Activities

Our in-house fishing club members conduct the "Beach Cleaning" at "Kei-no-Hama" in May every year. We also clean the community areas in the morning of the third Wednesday every month. It is very important for us to be of use for the communities.



"Rakugo" traditional comic storytelling to celebrate the foundation of company

We hold "Rakugo" event to make people laugh under the theme of "Laughter is the key to happiness". "Rakugo" storytellers are sure to make you laugh and happy. We are also one of the sponsors of the Toyooka City Office's "kounotori Rakugo Yose" performed by Havashiya Kikumaru, a well-known storvteller, every year.

